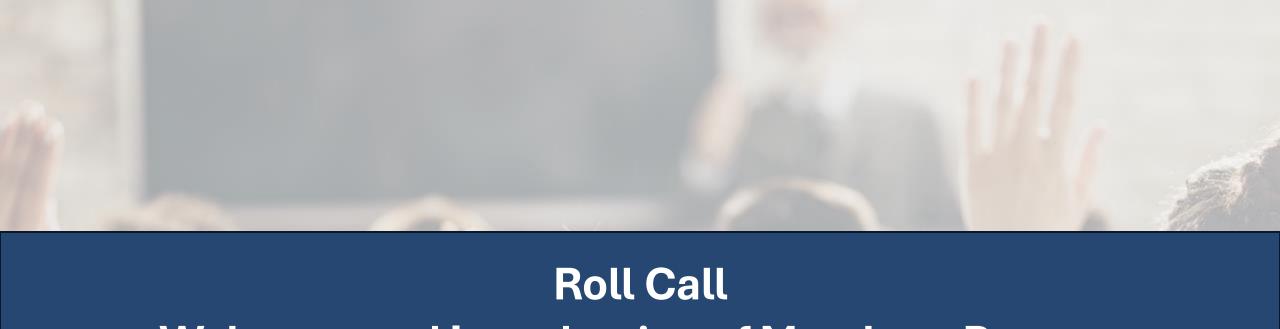


Caucus Agenda: Jan 23

Agenda Item	Speaker	Time
Call to Order and Introduction	Senator DeSteph, Delegate Delaney Aviation Caucus CO	8:00 - 8:05
	Nick Sabo, President, Virginia Airport Operators Council	8:05 - 8:20
	David Frash, State & Local Gov, External Affairs Director, NetJets**	8:20 - 8:35
	David Dober, ATAC**	8:35 - 8:40
Review of Aviation Legislation and Budget Amendments	Bud Oakey, President, Virginia Aviation Business Association	8:45 - 8:55
Round Table Discussion with General Assembly Members		8:55 - 9:00
Adjourn		9:00
**Virtual		9:00



Welcome and Introduction of Members Present

Senator DeSteph, Delegate Delaney Aviation Caucus CO



Virginia Airport Operators Council

AVIATION CAUCUS BRIEFING 1/23/25

Nick Sabo, AAE VAOC President



About VAOC

- Mission: Serve as a forum for the common interests of owners, operators, and users of the public-use airports located throughout Virginia
- Membership
- Actions in Support

Bottom Line: VAOC is an asset to the DOAV and General Assembly



- HB1729/SB942: Sales and use tax exemption; aircraft components
 - Endorse the findings of the VABA study
 - Points of emphasis from VAOC:
 - Business climate
 - Workforce development



- HB1706/SB1210: Virginia Residential Property Disclosure Act
 - Mutual best interest of airport & community
 - DOAV website resource for airport noise maps
 - Promotes compatible land use near airports
 - Signpost for citizens to make informed buying decision
 - Best practice



- HB1967/SB1467: Commonwealth Aviation Fund
 - Alignment with VA Air Transportation System Plan airport categories
 - Dedicated funds create balance and reliability
 - Mitigates project delays
 - Reduces costs and risk for airports
 - Future funding increases can translate to immediate impact



- HB2022/SB948: Registration of aircraft; fees
 - Nominal increases to aircraft registration fees



- HB2703: Aircraft Sales and Use Tax; credit for tax paid on aircraft purchased from a broker for noncommercial use, purchased by him in another state, or assembled by him from component parts on which Virginia retail sales or use tax was paid
 - 2%
 - Importance of sound Fiscal Impact Statement
 - Effect on aircraft sales market & buying habits
 - Aviation Special Fund (ASF) impact

- HB2703: Aircraft Sales and Use Tax
 - Aviation Special Fund
 - Facilities and Equipment (F&E)
 - Maintenance
 - Promotion
 - Navigation Aids (NAVAIDs)
 - Air Service Development
 - Security Programs



Final Thoughts

- VAOC Legislative Day
 - January 30, 2025
- Economic Impact Study
- 51st VA Annual Aviation Conference
 - August 13-15, 2025
 - · Roanoke, VA

Thank you for supporting VA airports!





AIRBORNE TACTICAL ADVANTAGE COMPANY

Virginia Aviation & Aerospace Caucus





Newport News Location

- Headquartered in Newport News, VA
- Started in 1996 / USAF veteran
- > Footprint
 - >50 employees
 - ➤ Annual payroll > \$6M
 - > 85-90% veterans
 - Sorties
 - > ~10,000 Annually
 - > ~2,200 East Coast supported by PHF team
 - ➤ ~1,700 Takeoffs/landings PHF





ATAC Highlights

- > 29+ YEARS of Proven Worldwide Operations
- > 85,000+ Support Hours Flown
- > 50+ Former Military Fighter Pilots
- Former Military Maintenance Cadre
- > 100+ Tactical Aircraft
 - ➤ Six F-21 Kfirs
 - Twenty-one MK-58 Hawker Hunters
 - ➤ Four L-39 Albatros
 - Seventy-eight Mirage F1







➤ Combat Readiness

- ➤ Increased student throughput
- > Improved training
 - > Realistic scenarios
 - ➤ Dedicated "Blue Air"

➤ Logistically Smart

- ➤ Cost effective relative to organic
- > Preserves airframe life
- > Flexibility in training





Aircraft in Newport News





- > Hawker Hunter
 - ➤ 9 in Newport News
 - Leased Hunter Aviation Int'l
 - Maintenance on site

- > F21 Kfir
 - ➤ 4 in Newport News
 - > ATAC owns 6
 - Heavy maintenance



Maintenance and Repair in Virginia

- ➤ Retail sales and use tax exemption parts/engines/supplies
 - ➤ SB942/HB1729 Eliminates sunset
 - ➤ HB1969 Extends sunset one year
- ➤ Maintenance activities in Newport News
 - ➤ Local maintenance vendor support >\$1M
 - > Flight hours increased 19% since 2019
- >ATAC future plans
- ➤ Importance of exemption



Questions







THE AVIATION, AEROSPACE, & ADVANCED AIR MOBILITY

LEGISLATIVE RECEPTION

Register Via the QR Code Below or Click HERE:



Wednesday, January 29 5:30-8PM Main Street Station Richmond, Virginia



